

# COUNTY OF LEXINGTON

Procurement Services  
212 South Lake Drive, Suite 503, 5th Floor  
Lexington, South Carolina 29072-3493



Phone (803) 785-8166  
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THIS IS A STATEMENT OF INTENT TO AWARD A CONTRACT AND BECOMES THE OFFICIAL STATEMENT OF AWARD CONTINGENT UPON COUNTY COUNCIL APPROVAL UNLESS OTHERWISE RESCINDED.

REFERENCE SOLICITATION NUMBER: B15030-01/26/15S  
PROCUREMENT: Purchase of Two (2) Motorgraders  
ISSUE DATE: December 29, 2014  
CLOSING DATE: January 26, 2015

AWARD(S) ARE MADE TO THE FOLLOWING:

*Flint Equipment Company*  
*\$437,458.80 (Base Bids 1-3)*

*Blanchard Machinery Company*  
*\$159,965.00 (Equipment Options 1B and 3B)*

An actual bidder who is aggrieved in connection with the intended award or award of a contract shall protest to the Procurement Manager in writing within ten (10) calendar days of the date of Intent to Award notice. Protest letter shall state the issues of the protest, specifically listing where the County failed in determining the potential award.

Kay Keisler for Angela Seymour  
Procurement Officer

Posted: January 29, 2015

**THIS IS NOT AN ORDER**

**DO NOT SHIP PRIOR TO RECEIPT OF PURCHASE ORDER.**

# County of Lexington

## Bid Tabulation

**BID # : B15030-01/26/15S**

**Purchase Of Two (2) Motorgraders**

| Item            | Qty | U/M | Description                                           | Flint Equipment Company |                      | Blanchard Machinery Co. |                      |
|-----------------|-----|-----|-------------------------------------------------------|-------------------------|----------------------|-------------------------|----------------------|
|                 |     |     |                                                       | Unit Total              | Total Cost           | Unit Total              | Total Cost           |
| 1               | 2   | EA  | Motorgraders (RWD)                                    | \$ 200,482.00           | \$ 400,964.00        | \$ 236,674.00           | \$ 473,348.00        |
| 2               | 2   | EA  | Extended Power Train/Hydraulic Warranty (Non Taxable) | \$ 3,938.00             | \$ 7,876.00          | \$ 12,714.00            | \$ 25,428.00         |
| 3               | 2   | EA  | Diagnostic Software                                   | \$0.00                  | \$0.00               | \$ 1,200.00             | \$ 2,400.00          |
| <b>Subtotal</b> |     |     |                                                       |                         | <b>\$ 408,840.00</b> |                         | <b>\$ 501,176.00</b> |
| <b>Taxes</b>    |     |     |                                                       |                         | <b>\$ 28,618.80</b>  |                         | <b>\$ 35,082.32</b>  |
| <b>Total</b>    |     |     |                                                       |                         | <b>\$ 437,458.80</b> |                         | <b>\$ 536,258.32</b> |

**OPTION (AWD)**

|                 |   |    |                                                       |               |                      |               |                      |
|-----------------|---|----|-------------------------------------------------------|---------------|----------------------|---------------|----------------------|
| 1               | 2 | EA | Motorgraders (AWD)                                    | \$ 229,994.00 | \$ 459,988.00        | \$ 257,536.00 | \$ 515,072.00        |
| 2               | 2 | EA | Extended Power Train/Hydraulic Warranty (Non Taxable) | \$ 7,174.00   | \$ 14,348.00         | \$ 18,638.00  | \$ 37,276.00         |
| 3               | 2 | EA | Diagnostic Software                                   | \$0.00        | \$0.00               | \$ 1,200.00   | \$ 2,400.00          |
| <b>Subtotal</b> |   |    |                                                       |               | <b>\$ 474,336.00</b> |               | <b>\$ 554,748.00</b> |
| <b>Taxes</b>    |   |    |                                                       |               | <b>\$ 33,203.52</b>  |               | <b>\$ 38,832.36</b>  |
| <b>Total</b>    |   |    |                                                       |               | <b>\$ 507,539.52</b> |               | <b>\$ 593,580.36</b> |

**EQUIPMENT OPTIONS**

|    |   |    |                                                     |               |               |               |               |
|----|---|----|-----------------------------------------------------|---------------|---------------|---------------|---------------|
| 1A | 1 | EA | Trade in on existing Motorgrader 21079              | \$ 63,500.00  | \$ 63,500.00  | \$ 74,000.00  | \$ 74,000.00  |
| 1B | 1 | EA | Purchase of existing Motorgrader 21079              | \$ 63,500.00  | \$ 63,500.00  | \$ 74,000.00  | \$ 74,000.00  |
| 2A | 1 | EA | Trade in on existing Motorgrader 17070              | \$ 55,000.00  | \$ 55,000.00  | \$ 64,000.00  | \$ 64,000.00  |
| 2B | 1 | EA | Purchase of existing Motorgrader 17070              | \$ 55,000.00  | \$ 55,000.00  | \$ 64,000.00  | \$ 64,000.00  |
| 3A | 1 | EA | Trade in on existing Motorgrader 24102              | \$ 68,500.00  | \$ 68,500.00  | \$ 75,500.00  | \$ 75,500.00  |
| 3B | 1 | EA | Purchase of existing Motorgrader 24102              | \$ 68,500.00  | \$ 68,500.00  | \$ 75,500.00  | \$ 75,500.00  |
| 4  | 1 | EA | Buy Back Guarantee (Three Year – Rear Wheel Drive)  | \$ 146,500.00 | \$ 146,500.00 | \$ 153,500.00 | \$ 153,500.00 |
| 5  | 1 | EA | Buy Back Guarantee (Five Year Rear Wheel Drive)     | \$ 115,000.00 | \$ 115,000.00 | \$ 124,500.00 | \$ 124,500.00 |
| 6  | 1 | EA | Buy Back Guarantee (Seven Year Rear Wheel Drive)    | \$ 75,000.00  | \$ 75,000.00  | \$ 100,500.00 | \$ 100,500.00 |
| 7  | 1 | EA | Buy Back Guarantee (Ten Year Rear Wheel Drive)      | \$ 55,000.00  | \$ 55,000.00  | \$ 73,500.00  | \$ 73,500.00  |
| 8  | 1 | EA | Buy Back Guarantee (Twelve Year – Rear Wheel Drive) | \$ 40,000.00  | \$ 40,000.00  | \$ 59,500.00  | \$ 59,500.00  |
| 9  | 1 | EA | Buy Back Guarantee (Three Year – All Wheel Drive)   | \$ 166,500.00 | \$ 166,500.00 | \$ 173,500.00 | \$ 173,500.00 |
| 10 | 1 | EA | Buy Back Guarantee (Five Year All Wheel Drive)      | \$ 130,700.00 | \$ 130,700.00 | \$ 139,500.00 | \$ 139,500.00 |
| 11 | 1 | EA | Buy Back Guarantee (Seven Year All Wheel Drive)     | \$ 79,000.00  | \$ 79,000.00  | \$ 115,500.00 | \$ 115,500.00 |
| 12 | 1 | EA | Buy Back Guarantee (Ten Year All Wheel Drive)       | \$ 68,000.00  | \$ 68,000.00  | \$ 83,500.00  | \$ 83,500.00  |
| 13 | 1 | EA | Buy Back Guarantee (Twelve Year – All Wheel Drive)  | \$ 50,000.00  | \$ 50,000.00  | \$ 69,500.00  | \$ 69,500.00  |

**EQUIPMENT OPTIONS**

|   |   |    |                                                         |     |     |        |        |
|---|---|----|---------------------------------------------------------|-----|-----|--------|--------|
| 1 | 1 | LT | OEM Repair Parts discount from Manufacturers List Price | 20% | 20% | No Bid | No Bid |
|---|---|----|---------------------------------------------------------|-----|-----|--------|--------|

Bids Received: January 26, 2015 @ 3:00 PM E.S.T.

Angela M. Seymour  
Procurement Officer