

COUNTY OF LEXINGTON

Procurement Services
212 South Lake Drive, Suite 503, 5th Floor
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THIS IS A STATEMENT OF **INTENT TO AWARD** A CONTRACT AND BECOMES THE OFFICIAL STATEMENT OF AWARD CONTINGENT UPON COUNTY COUNCIL APPROVAL UNLESS OTHERWISE RESCINDED.

REFERENCE SOLICITATION NUMBER: ***2016-IFB-37***

PROCUREMENT: ***Two (2) Motorgraders***

ISSUE DATE: ***November 16, 2015***

CLOSING DATE: ***December 16, 2015***

AWARD(S) ARE MADE TO THE FOLLOWING:

Flint Equipment
\$348,344.92
(Base Bid, Diagnostic Software, Power Train Warranty, Mount Spare Tire and Wheels, Trade In on Unit 25306, and Trade In on Unit 31397)

An actual bidder who is aggrieved in connection with the intended award or award of a contract shall protest to the Procurement Manager in writing within ten (10) calendar days of the date of Intent to Award notice. Protest letter shall state the issues of the protest, specifically listing where the County failed in determining the potential award.

Angela M. Seymour
Procurement Officer

Posted: December 18, 2015

THIS IS NOT AN ORDER

DO NOT SHIP PRIOR TO RECEIPT OF PURCHASE ORDER.

	<i>Linder Industrial Machinery Company</i>	<i>Flint Equipment</i>	<i>Blanchard Machinery Co</i>
Total Awarded Bid (Base Bid, Diagnostic Software, Power Train Warranty, Mount Spare Tire and Wheels.)	\$ 590,870.00	\$ 455,156.00	\$ 452,466.00
Trade In on Unit 25306, and Trade in on Unit 31397	\$ -	\$ (129,600.00)	\$ (111,000.00)
Subtotal	\$ 590,870.00	\$ 325,556.00	\$ 341,466.00
Tax	\$ 41,360.90	\$ 22,788.92	\$ 23,902.62
Grand Total	\$ 632,230.90	\$ 348,344.92	\$ 365,368.62
Group P1: Base Bid			
P1.1 Motorgrader as specified or equivalent			
Unit Price	\$ 283,735.00	\$ 218,128.00	\$ 222,135.00
Item Total Price	\$ 567,470.00	\$ 436,256.00	\$ 444,270.00
Quantity	2	2	2
Estimated Delivery	90 Days after award	30 Days after award	80 Days after award
Comment (Optional)	Price does not include 7% sales tax	Price excluding tax.	The above price includes 60 month 6,000 hour Premier warranty. Deviations include the following: Net HP 147-192 / Diesel Engine Displacement is 428 / Min Engine Torque is 693 / HYd lean of front wheels is 18 degrees / 6 reverse speeds / Moldboard side shift right is 26" and left is 20.1" / circle side shift left and right is 25.8" / Tandem rear axles have a Min pitch of 1,8". Warranty deviation: BMCO will cover service calls and mileage for the first 6 months of the warranty. Customer will pay from that point forward. for Service calls and Mileage. To add coverage for Service calls and mileage in the beginning could end up costing customer more than necessary at the end.
Group P2: Upgrade to AWD (OPTIONAL)			
0.00 480,126.00 515,020.00			
P2.1 Motorgrader as specified or equivalent with AWD			
Unit Price	\$ -	\$ 240,063.00	\$ 257,510.00
Item Total Price	\$ -	\$ 480,126.00	\$ 515,020.00
Description	(OPTIONAL)	(OPTIONAL)	(OPTIONAL)
Quantity	2	2	2
Estimated Delivery	1 Days after award	30 Days after award	80 Days after award
Comment (Optional)	No bid Komatsu does not offer a AWD model	Price excluding tax.	Price includes 60 month 6,000 hour Premier warranty

Group P3: Diagnostic Software (OPTIONAL)				
P3.1 Diagnostic Software				
Unit Price	\$ -	\$ -	\$ -	
Item Total Price	\$ -	\$ -	\$ -	
Description				
Quantity	1	1	1	1
Estimated Delivery	90 Days after award	1 Days after award	80 Days after award	
Comment (Optional)	Komtrax monitoring is free for the life of the machine	CURRENT DIAGNOSTIC SOFTWARE INCLUDED AND ALREADY PURCHASED THROUGH PREVIOUS MOTORGRADER SALES ON 670G.	Included with purchase	
P3.2 Annual Subscription for Diagnostic Software				
Unit Price	\$ -	\$ 600.00	\$ -	
Item Total Price	\$ -	\$ 600.00	\$ -	
Quantity	1	1	1	1
Estimated Delivery Date	1/1/2016		2/26/2016	
Comment (Optional)	Komtrax Monitoring is free	JD LINK SUBSCRIPTION \$600.00 A YEAR PER MACHINE AFTER 5 YEAR SUBSCRIPTION HAS ENDED.	Included in purchase. Start date will be based upon delivery date of graders.	
Group P4: Extended Power Train/Hydraulic Warranty Cost (OPTIONAL)				
P4.1 Extended Power Train/Hydraulic Warranty Cost				
Unit Price	\$ 11,700.00	\$ 6,554.00	\$ 1,998.00	
Item Total Price	\$ 23,400.00	\$ 13,108.00	\$ 3,996.00	
Description				
Quantity	2	2	2	2
Estimated Delivery Date	1/1/2016		1/29/2016	
Comment (Optional)	Premier Warranty 5 years or 6,000 hours	84 MONTHS 7500 HOURS POWER TRAIN & HYDRAULIC WARRANTY INCLUDING TRAVEL TIME, MILEAGE.	This is the additional cost to extend from the original 60 month 6,000 Hour Premier warranty included in the prices of the 120M2's. Price is per unit. WOULD be \$3,996.00. Travel time and mileage is included at this price for the first 6 months by BMCO.	
Group P5: Guaranteed Buyback (OPTIONAL)				
P5.1 Three (3) Year Guaranteed Buyback (RWD)				
Unit Price	\$ -	\$ 155,200.00	\$ 145,000.00	
Item Total Price	\$ -	\$ 155,200.00	\$ 145,000.00	
Description	In accordance with the bid specifications.	In accordance with the bid specifications.	In accordance with the bid specifications.	
Quantity	1	1	1	1
Comment (Optional)	no bid	3 Year 3600 Hours References Equipment Condition Return Agreement Attached to bid.	Based on 36 months and 3,600 hours.	
P5.2 Five (5) Year Guaranteed Buyback (RWD)				
Unit Price	\$ -	\$ 122,000.00	\$ 118,000.00	
Item Total Price	\$ -	\$ 122,000.00	\$ 118,000.00	
Description	In accordance with the bid specifications.	In accordance with the bid specifications.	In accordance with the bid specifications.	
Quantity	1	1	1	1
Comment (Optional)	no bid	5 Year 6000 Hour References Equipment Condition Return Agreement Attached to bid.	Based on 60 months and 6,000 hours	

P5.3 Seven (7) Year Guaranteed Buyback (RWD)			
Unit Price	\$ -	\$ 72,500.00	\$ 95,000.00
Item Total Price	\$ -	\$ 72,500.00	\$ 95,000.00
Description	In accordance with the bid specifications.	In accordance with the bid specifications.	In accordance with the bid specifications.
Quantity	1	1	1
Comment (Optional)	no bid	7 Year 8400 Hours References Equipment Condition Return Agreement Attached to bid.	BAased on 84 months and 8,400 hours
P5.4 Ten (10) Year Guaranteed Buyback (RWD)			
Unit Price	\$ -	\$ 55,000.00	\$ 70,000.00
Item Total Price	\$ -	\$ 55,000.00	\$ 70,000.00
Description	In accordance with the bid specifications.	In accordance with the bid specifications.	In accordance with the bid specifications.
Quantity	1	1	1
Comment (Optional)	no bid	10 Year 12,000 Hours References Equipment Condition Return Agreement Attached to bid.	BAased on 120 months and 12,000 hours
P5.5 Twelve (12) Year Guaranteed Buyback (RWD)			
Unit Price	\$ -	\$ 25,000.00	\$ 56,000.00
Item Total Price	\$ -	\$ 25,000.00	\$ 56,000.00
Description	In accordance with the bid specifications.	In accordance with the bid specifications.	In accordance with the bid specifications.
Quantity	1	1	1
Comment (Optional)	no bid	12 Year 14,400 Hours References Equipment Condition Return Agreement Attached to bid.	based on 144 months and 14,400 hours
P5.6 Three (3) Year Guaranteed Buyback (AWD)			
Unit Price	\$ -	\$ 170,000.00	\$ 153,000.00
Item Total Price	\$ -	\$ 170,000.00	\$ 153,000.00
Description	In accordance with the bid specifications.	In accordance with the bid specifications.	In accordance with the bid specifications.
Quantity	1	1	1
Comment (Optional)	no bid	3 Year 3600 Hours References Equipment Condition Return Agreement Attached to bid.	BAased on 36 months and 3,600 hours
P5.7 Five (5) Year Guaranteed Buyback (AWD)			
Unit Price	\$ -	\$ 133,500.00	\$ 124,000.00
Item Total Price	\$ -	\$ 133,500.00	\$ 124,000.00
Description	In accordance with the bid specifications.	In accordance with the bid specifications.	In accordance with the bid specifications.
Quantity	1	1	1
Comment (Optional)	no bid	5 Year 6000 Hours References Equipment Condition Return Agreement Attached to bid.	Based on 60 monthd and 6,000 hours

P5.8 Seven (7) Year Guaranteed Buyback (AWD)			
Unit Price	\$ -	\$ 79,000.00	\$ 100,000.00
Item Total Price	\$ -	\$ 79,000.00	\$ 100,000.00
Description	In accordance with the bid specifications.	In accordance with the bid specifications.	In accordance with the bid specifications.
Quantity	1	1	1
Comment (Optional)	no bid	7 Year 8400 Hours References Equipment Condition Return Agreement Attached to bid.	Based on 144 months and 14,400 hours
P5.9 Ten (10) Year Guaranteed Buyback (AWD)			
Unit Price	\$ -	\$ 55,000.00	\$ 74,000.00
Item Total Price	\$ -	\$ 55,000.00	\$ 74,000.00
Description	In accordance with the bid specifications.	In accordance with the bid specifications.	In accordance with the bid specifications.
Quantity	1	1	1
Comment (Optional)	no bid	10 Year 12,000 Hour References Equipment Condition Return Agreement Attached to bid.	Based on 120 months and 12,000 hours
P5.10 Twelve (12) Year Guaranteed Buyback (AWD)			
Unit Price	\$ -	\$ 25,000.00	\$ 59,000.00
Item Total Price	\$ -	\$ 25,000.00	\$ 59,000.00
Description	In accordance with the bid specifications.	In accordance with the bid specifications.	In accordance with the bid specifications.
Quantity	1	1	1
Comment (Optional)	no bid	12 Year 14,400 Hours References Equipment Condition Return Agreement Attached to bid.	Based on 144 months and 14,400 hours
Group P6: Purchase or Trade In On Existing Equipment (OPTIONAL)			
P6.1 Purchase or Trade in on Existing Motorgrader 25306			
Unit Price	0.00	57,600.00	57,500.00
Item Total Price	0.00	57,600.00	57,500.00
Quantity	1	1	1
Comment (Optional)	no bid	Good for up to 30 days 10,404 hours.	Trade at time of delivery of new graders.
P6.2 Purchase or Trade in on Existing Motorgrader 31397			
Unit Price	\$ -	\$ 72,000.00	\$ 53,500.00
Item Total Price	\$ -	\$ 72,000.00	\$ 53,500.00
Quantity	1	1	1
Comment (Optional)	no bid		This is a trade number only, not a purchase number.
P6.3 Purchase or Trade in on Existing Motorgrader 31398			
Unit Price	0.00	72,000.00	55,500.00
Item Total Price	0.00	72,000.00	55,500.00
Quantity	1	1	1
Comment (Optional)	no bid		This is a trade number only, not a purchase number
Group P7: Parts (OPTIONAL)			
P7.1 OEM Repair Parts Discount from Manufacturer's List Price			
Unit Price	\$ -	\$ 20.00	\$ -
Item Total Price	\$ -	\$ 20.00	\$ -
Quantity	1	1	1
Comment (Optional)	no bid		There is not a discount available from List Price

P7.2 Mounted Spare Tire & Wheel			
Unit Price	\$ -	\$ 1,298.00	\$ 1,050.00
Item Total Price	\$ -	\$ 5,192.00	\$ 4,200.00
Quantity	4	4	4
Comment (Optional)	no bid		
Questions			
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Group 1			
1.1 Does your company have any propriety filters? If so, please list.	no	DPF FILTER RE563694	Engine Air Filter CAT Primary # 386-2099 \$93.05 Engine Air Filter Secondary Filter Cat #331-8108 \$40.37 Fuel Water Separator CAT # 360-8959 \$31.59 Fuel Filter Secondary CAT # 360-8960 \$19.78 Hydraulic/Transmission filter CAT # 389-1076 \$34.64
1.2 What is the manufacturer and model of the equipment that you are bidding?	Komatsu GD655-6	JOHN DEERE 670G JOHN DEERE 672G	Caterpillar 120M2 2016
1.3 What is allotted time for the manufacturer's warranty on the frame?	7 years	36 MONTHS OR 10,000 HOURS	Frame would be warrantied if failure deemed due to craftsmanship
1.4 What is the delivery time in calendar days after Receipt of Order?	90 days	30-45 DAYS	80
1.5 Is your offer on the trade in on existing equipment contingent on equipment sale for the motorgrader 25306?	No	Yes	No
1.6 Is your offer on the trade in on existing equipment contingent on equipment sale for the motorgrader 31397?	No	Yes	Yes
1.7 Is your offer on the trade in on existing equipment contingent on equipment sale for the motorgrader 31398?	No	Yes	Yes